

About Us

About Devonshire Corporate Finance Limited

The Benefits of Independent Advice

Whilst as of necessity, we need to get close to our clients to truly understand their needs and aspirations, we strive to avoid the 'emotion' trap in order to give 'best advice'. This enables us to be well placed to conduct all principal negotiations, protecting our clients from emotional and other stresses and conflicts that can arise during a transaction.

As an independent advisor we can suggest ways of structuring a transaction to meet the expectations of both parties. Other advantages of having an external adviser on your side include:

- Minimal disruption. We will take a proactive role allowing you to devote more time to running your business
- The maintenance of strict confidentiality handling potentially sensitive information
- Because we are not involved in the day to day running of the business we can take a step back and provide an objective view of the issues
- We can assess the value of the transaction to the other party, helping to maximise your position
- Because the other party will see us as a relatively impartial professional adviser we can maintain contact and help to move negotiations forward when sticking points develop

Our Approach

In order to obtain a successful outcome it is essential to match the appropriate skills to the task in hand. We therefore have a two stage approach to assignment evaluation.

The first stage involves a thorough review of the opportunity, without charge. We will only commit ourselves to assignments where we believe that we can add value.

If you choose to appoint us, the second stage of our process involves the setting out of an agreed strategy and development of an action plan and timetable together with a suitable monitoring procedure and the setting of milestones to measure success.

You are kept informed at every step of the way and are never out of touch with your assignment team.

Our Structure

We recognise that whatever the nature of your transaction, you will need to appoint advisors with relevant expertise and experience. We have therefore adopted a departmental structure to enable our teams to specialise in the areas required to support our clients needs.

These departments are controlled by our Director Teams, who provide Lead Advisory and Deal Making services as well as controlling all assignments.

The various different types of assignment are carried out by specialists working in the following departments:

- Disposals
- Funding
- Acquisitions

Our Values

Finding the right corporate advisor who has the enthusiasm, commitment and necessary skills to help you fulfill your needs and aspirations, is a difficult task. If you require a down to earth and practical approach focused on the achievement of positive outcomes, then read on!

At Devonshire Corporate Finance our ethos is straight forward - we want our clients to be successful. We can only accomplish this objective if we fully understand and share a belief in your business and its potential. We recognise that the only way to gain this knowledge and to build a trusting relationship is to appoint a dedicated team to personally formulate the required strategy and help you implement it.

We specialise in dealing with entrepreneurial business owners who want to work with experienced advisors committed to maximising the opportunities available to smaller and medium sized companies.

Devonshire Corporate Finance's philosophy is simple; to provide a personal service to clients that want to succeed and using our commercial realism and "can-do" attitude to deliver positive results.

- [Legal](#)

Key people

- [Steven Neal](#)
- [Marc Fecher](#)

Contact

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Enquiry

- [If you would like us to contact you please complete our enquiry form](#)