

## Business Sales

Whatever your reason for seeking a disposal, you will want to maximise the return on your investment by selling at a peak market valuation. The ability to achieve this outcome and your desired exit route will depend largely upon your corporate finance adviser's expertise.

We are a specialist business devoted to obtaining the highest returns for our clients. We specialise in dealing with entrepreneurial business owners and are committed to maximising the value of their companies.

We hold a database of hundreds of potential buyers of businesses both nationally and internationally and are regular sales advisers to financial buyers and public companies. We operate a confidential and effective disposal process, designed to generate a premium sales price in a short time frame.

We believe that attention to detail, industry expertise and the experience gained from completing in excess of 400 transactions are valuable tools in achieving the sale of a business.

The sale process involves the following steps:

- Critical appraisal and grooming of business prior to disposal
- Valuation
- Preparation of sales memoranda and information packs
- Identification and assessment of potential purchasers
- Controlling the sale process and finding buyers
- Negotiating with preferred bidder
- The deal is finally wrapped up with commercial, accounting and legal due diligence, leading to the completion of the sale.
- Throughout this process our 'total transaction support' specialist teams are available to offer a fully integrated transaction service.



Click [here](#) to view a selection of some of our Business Disposals.

## Key people

- [Steven Neal](#)
- [Marc Fecher](#)

## Contact

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## Enquiry

- [If you would like us to contact you please complete our enquiry form](#)